Tags Admin Guide

Setting and assigning Tags



What are Tags?

Tags are a Slice & Dice, Charting and cubeTV feature designed to give you even more flexibility in reporting, and allows you to dive into your data even faster.

Tags breaks free of the hierarchical structures of Slice & Dice's standard reporting, to customise reporting to fit your company's individual needs

Use the Tag feature to report on virtually any combo of data - from how your new hires are stacking up against each other, to how different teams within the same office are performing, all without having to manually select or deselect the data

Tags										
Create Tags Assign Tags Bulk Update										
S CREATE TAG CA	TEGORIES									
			+ CREATE	CATEGORI						
	Name 🔺									
	Business Type		C EDIT	DELETE						
	Experience / Tenure		C EDIT	DELETE						
	Geographic Region		C EDIT	DELETE						
	Industry / Sector		C EDIT	DELETE						
	Reporting Manager		☑ EDIT	DELETE						
	Role		C EDIT	DELETE						
CREATE TAGS										
		Select a category		✓ +	CREATE TAG					
	Business Type :	Contract		🕼 EDIT	DELETE					
	Business Type :	Perm			DELETE					
	Business Type :	Temp		C EDIT	DELETE					
	Experience / Tenure :	Experienced		C EDIT	CELETE					
	Experience / Tenure :	Graduate		C EDIT	DELETE					
	Experience / Tenure :	Mentor		C EDIT	DELETE					
	Experience / Tenure :	Probation		C EDIT	DELETE					
	Experience / Tenure :	Trainee		C EDIT	DELETE					
	Role :	Back-Office / Admin		☑ EDIT	DELETE					
	Role :	CEO		☑ EDIT	DELETE					
	Role :	Consultant (US = Recruiter)		C EDIT	DELETE					
	Role :	Director		C EDIT	DELETE					
	Role :	Finance		☑ EDIT	DELETE					
	Role :	Manager – Billing		C EDIT	DELETE					
	Role :	Manager – Non-Billing		☑ EDIT	DELETE					
	Role :	Non-exec Director		☑ EDIT	DELETE					
	Role :	Resourcer		☑ EDIT	DELETE					
	Role :	Senior consultant (US = Senior Recruiter		C EDIT	DELETE					

Setting up Tags

Head to the dashboard menu and select Admin. You need to be a User Admin to do this.

Assign users the right to manage Tags.

Do this by clicking into Users on the left-hand menu and selecting the name of the team member you would like to give this admin privilege to.

Scroll to the bottom of the team member's profile. You will see a variety of Admin Permission check boxes. Select Tags Admin and save.



Tags Admin

Tags are used to further segment the data in cube19 to allow reporting and cubeTV to show data outside of the constricts of the group hierarchy

Scroll to the top of the page, and back to the admin menu on the left-hand side. Select Tags. There are three areas of Tags, Create Tags, Assign Tags, and Bulk Update.

Create Tags is used to create new Tag categories and tags to sit within each category.

Tag Categories are like a folder, and Tags are like the files in that folder. Tags are used to segment the data, and Tag Categories to keep the tags organised.

Add categories like job roles, industry sectors, geographical regions, and experience level.

Enter a New Tag Category and select Create Category to add new Tag Categories like Geographical Region or Industry Sector.

Enter a New Tag and select Create Tag to add new Tags within a Tag Category – like New York, Singapore, or London.

USERS	Tags					
GROUPS	Create Tags Assign Tags Bulk Up					
METRICS	CREATE TAG CATEGORIES					
METRIC SECTIONS						
TARGETS				CREATE CA	TEGORY	
RATIOS						
COMPANY SETTINGS						
IP ACCESS		Business Type			C EDIT	DELETE
ACTUALS		Competition			C EDIT	E DELETE
ACTORES		Experience / Tenure			C EDIT	E DELETE
CUBETV		Geographical Region			C EDIT	E DELETE
TAGS		Industry Sector			C EDIT	ê Delete
		Reporting Manager			C EDIT	E DELETE
		Role			C EDIT	1 DELETE

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Once the tag category and tags have been created, go to the Assign Tags sub-menu to assign individuals or groups the new tags.

Select the user or group to assign a tag to and click Add Tag. Choose the tag needed from the dropdown menu and assign a start date and end date (if needed) for the tag.

There are no limits to the amount of tags that are added to a user or group and tags can be set historically and with a future start date.

Once the tags have been saved and processed, they will then be added to the user or group and will be available in Slice & Dice, cubeTV and Charting.

The bulk update tab allows for multiple tags to be added to multiple users and groups. Please contact your Customer Success Manager for more information before using this option.

Tags History for: Jenny Laurel					
					+ ADD TAG
	Business Type: Perm	~	14/06/2005	DD/MM/YYYY	Delete
	Experience / Tenure: Experienced	~	14/06/2005	DD/MM/YYYY	Delete X
	Geographical Region: London	~	14/06/2005	DD/MM/YYYY	Delete
	Industry Sector: T	~	14/06/2005	13/07/2011	Delete
	Industry Sector: Energy	~	14¥07/2011	DD/MM/YYYY	Delete
		છ (ANCEL 🕒 SAVE		
NHERITED TAGS					



Tags Examples



Business Type

Using the Business Type tag, you can easily separate your Perm and Contract activity or revenue.

Clients

Owner

This option can be used in standard reporting to show the entire perm business activity and revenue in one report, rather than running the report by group to collate the information.

It can be used in Charting to separate your Perm and Contract consultants on revenue to see which area of the business is performing the strongest.

This tag is great for cubeTV, allowing for both perm and contract activity and sales leaderboards.



Experience

Using experience tags, you can separate all new starters into their own leader boards for the big screens to help drive the internal competition.

This will also allow you to look back over historical data in Slice & Dice and see how long it took for your consultants to make their first placement and what activity they were generating at the start of their career. This information can then be used to look at new starters and what priority metrics you are setting.

ales Le	eaderboard • Per	rm ∙ M	ITD					cube	TV
RANK	NAME			DEALS	AMOUNT	тор	PERFORMER	3	
1	Zach Mcfarland			10	£51,848		Steve Koni	rad	
2	Kattie Cowell			4	£32,915		A	đ	
3	Steve Konrad			5	£28,950				
4	Dom Sackett			2	£14,038				
5	Magan Falgoust	333		1	£14,009		Biggest Deal - Pe		
6	Karl Bryner			1	£7,462		Λψ17,0		
7	Yolande Bedell			0.50	£3,925		Avg Fee - Perm	MTD	
8	Charla Thompson			0.50	£3,538		2470)	
9	Adria Zapata		Kpi name	1st Interviews	Jobs Added	CVs Sent	Total Placements	Total Sales	Totals
9	Bill Norris	Owner			-				
-		Adina De	eforge	53	9	135	4	85,629	85,830
		Adria Za	pata	25	36		9	89,384	89,454
		Arlen He	nrich		2	1			3
		Barbara	Strait	4	12	6	7	13,872	13,901
		Bill Norr	is	16	17	21	n	391,753	391,818
		Candie K	itzman		1				1
		Charla T	hompson		2		4	91,558	91,564
		Charlie H	loadley	54	7	109	7	72,022	72,199
		Colette I	Hitch	3	4	13			20

Geographical Region/Industry Sector

By adding the correct locations to each of your offices, you can easily run Slice & Dice reports and look at each office separately, if your hierarchy is currently designed by Industry Sector and vice versa.

You will be able to set up leader boards on your big screens which can show users in specific offices/industry sectors and also create trend charts to look at each region/office or vertical individually to analyse and seasonal changes.

Use these tags in Charting to overlay each tag across multiple time periods and to see which industry sectors are performing the best over any time period.

Sales L	eaderboard • Perm • MTD				cubeTV	
RANK	NAME	DEALS		P PERFORMER	3	
1	Zach Mcfarland	10	£51,848	Steve Ko	onrad	
2	Kattie Cowell	4	£32,915			
3	Steve Konrad	5	£28,950			
4	Dom Sackett	2	£14,038	Biggest Deal -	Perm MTD	
5	Magan Falgoust	1	£14,009	A\$19.	809	
6	Karl Bryner	1	£7,462			
7	Yolande Bedell	0.50	£3,925	Avg Fee - Pe 74 0		
8	Charla Thompson	0.50	£3,538	2-7.		
9	Adria Zapata			Kpi name	Total Sales	Totals
9	Bill Norris	Tag for Geo	ographical Region			
		London			2,329,634	2,329,634
		Singapore			1,160,491	1,160,491
150	\land			Totals	3,490,125	3,490,125
	+ 2016 - Total Placements (L) + 2017 - Total Placements (L) + 2017 - Total Placements (L) + 2015	9 10 5 - Total Placements (L)				

Business Role

By using a Business Role tag, you can easily remove certain individuals data from your reports and leader boards.

Directors in the business and Non-billing managers may do a few deals here and there but these wouldn't need to be reflected in your numbers.

Tagging a user with a business role can also make sure that any back office users data won't show in activity reports or trends.

	Kpi name	1st Interviews	Jobs Added	CVs Sent	Total Placements	Total Sales	Totals
Owner							
Adina De	eforge	53	9	135	4	85,629	85,830
Adria Za	pata	25	36		9	89,384	89,454
Arlen He	nrich		2	1			3
Barbara	Strait	4	12	6	7	13,872	13,901
Bill Norr	is	16	17	21	11	391,753	391,818
Candie K	litzman		1				1
Charta T	hompson		2		4	91,558	91,564
Charlie H	loadley	54	7	109	7	72,022	72,199
Colette I	Hitch	3	4	13			20



Reporting Manager

Using the Reporting Manager tag, you can start to look at all users who report to the one manager, regardless of which team/group they may be in.

Very often there will be examples of different groups reporting into the same manager, and this tag now allows full visibility of each team/groups data under a single manager tag.

The Reporting Manager in Charting gives you visibility over how well your manager leads their team over time and what a successful leader looks like in your business.

		Kpi name	CVs Sent	Totals			
Owner	Group						
Adina Deforge	Perm		25	25			
Glayds Waggener	π		2	2			
Kattie Cowell	Finance		1	1			
Magan Falgoust	π		7	7			
May Blankenship	π		31	31			
		Totals	66	66		_	_
_	Zoom Range	day 7 day 30 day Al					
800 600 L 400	\sim						
0	9 Jan '17	7 23 Jan '1	7 6 Feb '1	17 20	Feb '17	6 Mar '17	20 Mar '17
	Jan ' <u>17</u>		Feb '17			Mar '17	
	_	_	_	_		_	



Frequently Asked Questions

Q. How many tags & tag categories can I have?

A. You can add as many tags & tag categories as you need.

Q. Can I set against clients and create targets based on tags?

A. No. Tags are only used for your recruiters and they can not be targeted.

Q. Can I use tags in other areas of cube19?

A. At present, tags are only available in Slice & Dice, cubeTV and Charting.

Q. What do I do if I'm unsure on how to use tags effectively?

A. If you have any problems or need advice on tags, please email <u>support@cube19.com</u>. One of our team will be able to investigate and follow up on the issue with you.





Growth Analytics for Recruitment Companies

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